



## The SeatonHill Advantage: Deep Financial Expertise | Proven Business Leadership

### Turnaround & Restructuring Highlights

#### **Robert Zimmer** **Chicago Office**

Divested five skilled nursing facilities, sold another in a \$363 sale, and refinanced \$225 million of public bonds | **Earned the TMA Turnaround and Global M&A Network Atlas awards** | Restructured an automotive supplier and consumer products companies through \$363 sales and an Assignment for the Benefit of Creditors

#### **Tom Powell** **Boston Office**

Brought in to turn around the 6th largest egg producer in the U.S. on the heels of this public company's failing acquisition – negotiated waivers and amendments | Restored profitability and liquidity, avoided bankruptcy, all stakeholders got out whole | **Nominated for the TMA Middle Market Deal of the Year**

#### **Jack McGovern** **New York Office**

As Chief Restructuring Officer, directed the restructuring and sale of a PE-owned nurse staffing business | As CEO, increased the EBITDA of a PE-owned clinical research organization in one year from negative \$4.4 million to positive \$4 million pro forma | As CEO, restructured a PE-owned producer and marketer of nature-themed media

#### **Kevin Grady** **Detroit/Atlanta Offices**

Advisor to the Independent Directors and a Confidential Buyer pertaining to the \$363 sale of a Tier 1/Tier 2 Supplier | Secured emergency debt funding and restructured the holding company for a Tier 1 Supplier | For a vehicle manufacturer, sold underutilized assets, refinanced a \$34 million facility and raised \$32.4 million equity

#### **David Gullickson** **Houston Office**

Debtor's Financial Advisor in the Subchapter V Chapter 11 bankruptcy of an oil & gas company | Corporate Controller handling the Chapter 11 restructuring of a public oil & gas company with six affiliated companies | Debtor's Financial Advisor in the Chapter 11 bankruptcies of five affiliated petrochemical companies

#### **Brian Alleman** **Dallas/Fort Worth Office**

As CFO, was instrumental in turning around and restructuring a \$100 million PE-owned commercial printing company, a \$40 million public medical device company, a \$20 million PE-owned geospatial and aerial mapping services firm and a \$42 million public fabless semiconductor company

#### **Frank S. Wojtowicz** **Chicago Office**

Turned around companies across multiple industries in a variety of roles, including General Manager, CFO, and Turnaround Advisor | Operated and sold the assets of numerous companies through Receiverships and Assignments for the Benefit of Creditors | Testified as an Expert Witness in Chapter 11 cases | Provided Creditor Advisory services

#### **Gene Jones** **Houston Office**

Turned around a \$175 million PE-backed automotive remanufacturer of transmissions and engines with negative EBITDA and minimal business value – achieved \$37 million in EBITDA and sold the company for \$191 million | Turned around a publicly held food manufacturer and negotiated the sale for 4x market value

# Turnaround & Restructuring Highlights

## **Steve Wolff** **Chicago Office**

Turned around the \$100 million Ukrainian subsidiary of a publicly traded industrial company | Restructured the \$900 million global consulting division of a public company | Turned around the \$20 million division of a private company | Turned around and recapitalized a \$15 million venture-owned battery manufacturer

## **Rhonda Rosen** **New York Office**

Oversaw the Chapter 11 filing and developed the Plan of Liquidation for a healthcare IT company | Coordinated negotiations with investors and claimants | Negotiated the sale of intellectual property and other assets | As a Consultant to the SBA, managed the sales and liquidations of portfolio companies held by the estates for SBICs in receivership

## **Don Owen** **Houston Office**

As Debtor's Financial Advisor, formulated and negotiated a successful Chapter 11 Plan of Reorganization | Generated favorable outcomes for clients in Chapter 11 litigation by performing solvency analysis surrounding fraudulent transfer claims, developing expert witness support, and providing enterprise valuation services

## **James Emmons** **Dallas/Fort Worth Office**

Stepping in as President & CFO of a manufacturer in Chapter 11, oversaw development and execution of the Plan of Reorganization and successful exit from bankruptcy | Restructured \$60 million in debt for a family office portfolio of unprofitable companies – sold off or closed losing operations and re-invested the proceeds

## **Brett Beemer** **Orlando Office**

Brought in to turn around a general contractor that was effectively bankrupt – reduced workforce 10%, streamlined payment processes, developed a go-forward plan; the company continued functioning and creating value without filing for bankruptcy

## **Andrew Pendleton** **Houston Office**

Led financial operations through the turnaround & restructuring of a PE-backed healthcare company / Provided interim financial guidance and litigation support associated with the restructurings of multiple distressed oilfield services companies / Performed a solvency analysis in preparation for fraudulent conveyance litigation

## **Frank Bisconti** **Chicago Office**

Turned around four companies, all in different industries, while serving either as CFO, COO, or President | All four transformations turned ongoing losses into recurring annual profits while increasing revenues by 100% to over 400% | Three of the four turnarounds involved successful exits, with two sales to strategics and one management buyout

## **Bob Kiehle** **Dallas/Fort Worth Office**

Oversaw the Chapter 7 filing of a VC-backed startup software company – sold the software and IP to investors | Restructured \$150 million of bank lease and debt financings for a railcar leasing operation in bankruptcy | Led the restructuring of a railroad company to reduce debt, infuse equity, and create a profitable operation

## **Ken White** **Houston Office**

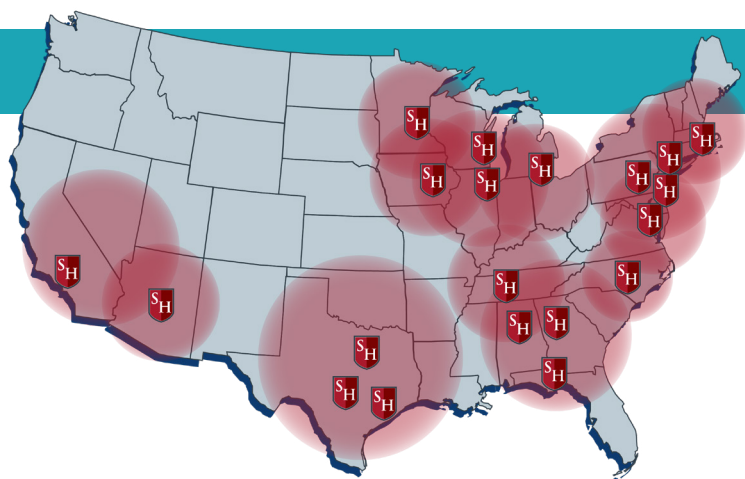
Interim President & CEO of a \$500 million multi-state distributor – secured a \$50 million credit facility, consolidated and realigned distribution centers, positioned the company to attract new investors | Served as board member of a publicly traded REIT and an Advisor regarding its bankruptcy procedures

## **Bill Keys** **Dallas/Fort Worth Office**

Coordinated turnaround and restructuring efforts for multiple PE-sponsored healthcare companies: a \$350 million provider of durable medical equipment and home infusion services, a \$225 million hospice services operation, a \$35 million infusion services business and a \$150 million provider of phlebotomy services, medical record retrieval, underwriting and tele-interview services

## **Kari Blankenship** **Chicago Office**

As CFO, worked side-by-side with formal CRO for a year to turnaround and refinance \$85MM heavy equipment parts distributor returning self-sustaining liquidity and profitability to the company | Devised and lead turnaround efforts for a \$100MM top line pipeline construction company which culminated in deleveraging the balance sheet in its entirety for the first time in history



## What SeatonHill Can Do For You

- **Interim Executive Leadership**
- **Liquidity Management**
- **Debt Restructuring & Lender Negotiations**
- **Stakeholder Relations**
- **Bankruptcy Planning & Implementation**
- **Fiduciary Services**
- **Creditor Advisory**
- **Litigation Support & Forensic Accounting**
- **Independent Director / Board Member**
- **Expert Witness Testimony & Consulting**